

29 October 2021

Luther advises LipoClinic on joint growth strategy with Invision

Hanover - Dr Falk-Christian Heck, founder of LipoClinic Dr Heck GmbH and LipoSthetic GmbH ("LipoClinic Group"), has entered into a strategic partnership with the Swiss investment company Invision. Luther's Health Care & Life Science team provided legal advice to the seller on the transaction and the preceding bidding process. Due to the team's expertise, the complex transaction was completed within only three months.

In order to implement the sustainable expansion strategy of the internationally renowned LipoClinic Group, which specialises in the treatment of lipedema, Dr Falk-Christian Heck sold his shares in a share deal to Invision, a globally active investment company for growth financing. Part of the transaction is a (re-)participation model through which Dr Heck will continue to hold a significant stake in the company. He will thus be able to control the integration into Invision's structures and the further expansion strategy of the LipoClinic Group.

It is not only the extremely short period of time in which the very complex transaction was fully implemented that should be emphasised. Rather, among the large number of bidders, it was possible to gain a strong strategic partner in Invision, which not only fully shares the same ideas with regard to the continuation of the current business operations, but also the visionary further development of the business field.

About the LipoClinic Group:

The LipoClinic Group was founded by Dr Falk-Christian Heck in Mülheim and, with locations in Mülheim an der Ruhr, Hamburg and Salzburg, is one of the leading medical providers in lipedema treatment.

On behalf of LipoClinic Management GmbH or Dr. Falk-Christian Heck:

Luther, Corporate/M&A: Dr Oliver Kairies (Partner), Dr Thomas Kuhnle (Partner), Dr Daniel Schubmann (Counsel), Dr Karina Wojtowicz (Senior Associate), Stefan Hubertus Tolksdorf (Associate)

Luther, Medical Law: Dr Hendrik Bernd Sehy (Counsel)

Luther, Employment Law: Dr Hilmar Rölz, MLE (Senior Associate), Lukas Beismann (Associate)

Luther, Tax Law: Dr Zacharias-Alexis Schneider, LL.B., LL.M. (Partner)

Luther, Antitrust Law: Dr Helmut Janssen, LL.M. (Partner)

Luther, Capital Markets, Banking & Finance: Christoph Schauenburg, LL.M. (Partner)

Luther, Commercial & Distribution Law, Product Liability/Product Compliance: Dr Kuuya Chibanguza, LL.B. (Partner)

Luther, IT Law: Dr Detlef Mäder (Partner), Dr Katharina Preuss (Senior Associate)

Brief profile Luther Rechtsanwaltsgesellschaft mbH

Luther is a leading German commercial law firm that offers comprehensive legal and tax advice. The full-service law firm employs over 420 lawyers and tax advisors and is represented in ten German economic hubs as well as with ten of its own international offices in key investment locations and financial centres in Europe and Asia. Its clients include medium-sized enterprises and large corporations, as well as the public sector.

Luther works closely with other commercial law firms in all the prevailing jurisdictions. Luther is a founding member of unyer (www.unyer.com), a global organisation of leading professional services firms that cooperate exclusively with each other.

Luther Rechtsanwaltsgesellschaft mbH is a law firm with a business approach: our innovative awareness aspires us to provide our clients with customised legal advice that addresses individual needs and delivers the greatest possible economic benefit. All of Luther's lawyers and tax advisors have a solid understanding of interdisciplinary matters and a wealth of experience in collaborating on complex tasks. Luther was named "Law Firm of the Year 2019" by the German legal publisher JUVE. Further information is available at: www.luther-lawfirm.com

Press Contact Luther Rechtsanwaltsgesellschaft mbH

Saskia Leininger

saskia.leininger@luther-lawfirm.com

T +49 221 9937 24679

Caroline Scheller

caroline.scheller@luther-lawfirm.com

T +49 40 18067 10251